

# WE HELP YOU FIND ENERGY.

Industrial offers a holistic approach to energy management, tailor-made for industrial operations.

Facilities using Industrial's platform enjoy up to **30% energy savings** by:

- ▶ Driving down Energy Intensity
- ▶ Decreasing energy usage and costs
- ▶ Increasing sustainable operations through verified reductions of CO<sub>2</sub>e



## CREATE A CULTURE OF ENERGY INTELLIGENCE

- Understand true performance with production-normalized KPIs.
- Easily aggregate data across a global portfolio in real time.

## IDENTIFY AND AUTOMATE ENERGY-SAVING OPPORTUNITIES

- Drive energy improvements & measure the results.
- Fully automate multiple cost-saving actions.

## REDUCE CARBON EMISSIONS & TRACK THE RESULTS

- Track emissions reductions using primary-source data.
- Analyze carbon data by customer or SKU.

### CASE STUDY

## WORLD'S LEADING COLD STORAGE COMPANY REDUCES ENERGY INTENSITY BY MORE THAN 30%

- ▶ 32% improvement in Energy Intensity across 66 facilities over 8 years
- ▶ 30% reduction in energy spend per 1000 lbs of throughput
- ▶ 2.8 billion pounds of CO<sub>2</sub>e avoided



## Production-Led Energy Efficiency

HOLISTIC ENERGY MANAGEMENT FOR INDUSTRIAL OPERATIONS

Industrial exists to accelerate the optimization of Energy Intensity in industrial facilities and has helped avoid over **\$100 million** in energy spend. Our production-first approach helps clients find – and automate – the energy-saving opportunities that make sense for them.

Our Energy Intensity platform integrates over **60 different systems** into a single view. Industrial's motto, **"We help you find energy,"** focuses the team to drive down Energy Intensity, decrease costs and increase sustainable operations inside the walls of every industrial facility.

### NSIGHT™ | ENERGY INTENSITY PLATFORM

The centerpiece of a modern energy management approach for industry, enabling:

- ▶ Behind-the-meter, production-normalized energy performance visibility
- ▶ Real-time rollup of custom KPIs across systems, utilities and currencies
- ▶ Tools for managing time-of-use, demand charges, Coincident Peak and DR
- ▶ Automated load control
- ▶ Primary-source Carbon Intensity data down to the SKU
- ▶ Electrification / eTRU management
- ▶ Custom process optimizations



### TYPICAL ENGAGEMENT STEPS

- 1 Review site energy usage, rate tariffs, large energy users and other installed systems across the portfolio.
- 2 Install real-time IoT meters and sensors behind the meter of every facility.
- 3 Develop custom KPI dashboard for your business and integrate necessary IT and OT systems.
- 4 Find and automate major opportunities for production optimization and energy savings.